

BLISS HOTEL

Sales Manager – Bliss Hotel / Waterfront Southport
Very attractive salary for the right person.

Come and be part of something amazing; join in our vision to re-position Waterfront Southport. We have some hugely exciting refurbishment and development works underway, centred around the creation of a regional leisure destination with multiple component parts including an expanded and re-positioned hotel offering, destination restaurant, new leisure facilities and enhanced Conference & Banqueting provision as well as a Theatre and Conference Centre.

The ROLE

Are you hungry for a win? Do you serve conversions as well as Federer serves aces? Can you lead a team to victory in a fast paced and bustling environment? Then we want You!

We are looking for a Sales Manager like no other. Someone who is hungry for a win, with leadership skills to rival Jurgen Klopp. Your time will be spent immersing yourself in the business, leading a team of sales co-ordinators to victory by selling Waterfront Southport's unique and exciting offering.

Your organisational skills will be second to none, you will leave no stone unturned and leave no query unanswered. Your finger will be on the pulse of the marketplace, research will be at the heart of your strategy and you will relish in being one step ahead of the competition.

You ARE

- Proficient in Microsoft Office and Office 365
- Experienced in hotel or hospitality/conference businesses
- A real people person with excellent interpersonal and relationship building skills
- Self-motivated and able to work as part of an existing and growing team
- A highly competent communicator with great presentation skills
- Passionate about leading, engaging, developing and retaining employees
- A winner – a target driven environment is what gets you going
- Experiences in sales, with a track record of generating and converting new business
- Able to work to deadlines, often under pressure, and be accountable if they slip

We ARE

Waterfront Southport is an exciting venture from [Bliss Investment Partners \(founders of Everyman Cinemas\)](#). A multi-faceted leisure destination, Waterfront Southport includes the worlds first Bliss Hotel, Southport Theatre & Convention Centre, Genting Casino and soon to be much more. The

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recently rebranded and refurbished hotel is a sign of the great things to come and the Bliss vision coming to life. Join us as we are on the precipice of something spectacular!

The business has several component parts not limited to those mentioned above, so our goal is aligning and optimising these for the success of the whole.

Come and help us deliver our vision – we have bold plans and we'd love you to invest your skills and play a key role in building Waterfront Southport and sharing in its success.

We look forward to hearing from you. Please forward your CV and a decent 'sell' as to why we need to see you.

No Agencies please!

Carolyn Crompton

People & Culture
Bliss Hotel

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